



## Customers Served:

Consultants • Data Contractors  
Education • Electrical Contractors  
Financial • Government  
Healthcare • Natural Resources  
Original Equipment Manufacturers  
Renewable Energy • Retail  
Systems Integrators  
Telecommunications  
Transportation  
Utilities

## The Anixter Difference

Across the world, we have more than 2,700 highly trained specialists who have years of experience in specifying products and solutions for a variety of industries. By understanding both the products and applications, our specialists can recommend the right solution to meet our customers' needs.

Our technical expertise extends beyond product knowledge and selection. The technical resources our customers find at Anixter are far above what is expected from a typical distributor. We have a dedicated technical staff and belong to many standards organizations, such as Telecommunications Industry Association (TIA), International Organization for Standardization (ISO), Institute of Electrical & Electronic Engineers (IEEE), Open Network Video Interface Forum (ONVIF), the Green Grid and the U.S. Green Building Council. This dedication to technical expertise makes Anixter a company customers can depend on to keep informed of the latest products, applications, industry trends, standards and emerging technologies.

Our state-of-the-art labs are important technical resources available to our customers. The Infrastructure Solutions Lab, Aerospace Hardware Quality Lab and Fasteners Quality Labs demonstrate Anixter's dedication to excellence. Customers have used our labs to:

- Demonstrate the image quality of dozens of analog and IP video surveillance cameras
- Ensure the quality of fasteners used in the assembly line
- Evaluate a network infrastructure to be sure it will successfully handle bandwidth demands
- Test the metallurgy of a fastener before specifying it in a design.

## Technical Leadership

- Infrastructure Solutions Lab
- Fasteners Quality Labs
- Aerospace Hardware Quality Lab
- Anixter University<sup>SM</sup> educational offerings
- Memberships in leading industry associations such as ISO, IEEE, TIA, NECA, ONVIF, USGBC and the Green Grid
- Over 140 RCDDs
- Independent, third-party testing and verification

## Our Dedicated Technical Staff Includes:

- Fasteners quality certified personnel
- Network infrastructure sales engineers
- Security specialists
- Industrial automation specialists
- BICSI-certified RCDDs
- CISCO-certified network engineers.



# Anixter's Technical Expertise



## The Anixter Infrastructure Solutions Lab

Anixter's UL-certified Infrastructure Solutions Lab actively demonstrates and evaluates the latest infrastructure and security solutions from best-in-class manufacturers in the areas of enterprise cabling, data center design, physical security and industrial automation to help our customers make informed purchasing decisions. The Lab's mission is simple: to educate, demonstrate and evaluate. In the Infrastructure Solutions Lab, we continually test products to ensure we recommend and deliver consistency and quality across product lines and within systems. We test to all relevant standards including ANSI/TIA/EIA 568, ISO 11801 and IEEE 802.3. We also test for interoperability of divergent systems to ensure our customers can integrate products and follow the trend toward convergence.



## Aerospace Hardware Quality Lab

Every industry focuses on quality, but in aerospace manufacturing, quality is a mission-critical matter. Anixter works closely with our aerospace customers to create a customized, quality system to meet their stringent demands. Our Aerospace Hardware Quality Lab is tasked with ensuring that the products we sell meet our customers' quality requirements. We do that with quality certification including ISO9001:2000, Boeing-D14426, AS9000 and AS9100, FAA AC00-56, and NADCAP. The Aerospace Hardware Quality Lab also offers digital document storage which provides immediate access to certifications for any parts we supply to our customers.



## Fasteners Quality Labs

Through strategically placed Quality Labs, Anixter Fasteners can provide routine inspection of customers' products, full metallurgical evaluations and failure investigations. Our Quality Labs are backed by industry-recognized accreditations including BS EN ISO 9001:2000, BS EN ISO 14001:2004 and OHSAS 18001:1999. The components we sell become part of our customers' end products, such as automobiles, heavy machinery or diesel engines and there is no room for failure. Anixter Fasteners' Quality Labs maintain the highest quality standards to ensure product durability and fit-for-use properties. We create and maintain programs to match precise customer needs.



## Anixter University<sup>SM</sup>

Anixter University (AU) is a unique educational institution and curriculum designed to create awareness and to provide general solutions for current and future technological and infrastructure issues. The format for AU brings a comprehensive array of technical and informational courses directly to the customer's site. Various colleges include Data Center College, LAN Cabling College, Industrial Automation College and many others. Agendas and topics are customized based on the customer's specific needs and requirements. Most courses are certified for BICSI Continuing Education Credits. Customers can register for Anixter University courses at [anixter.com/AU](http://anixter.com/AU).



Aerospace Hardware • Electrical and Electronic Wire & Cable • Enterprise Cabling & Security Solutions • Fasteners  
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Anixter is a leading global supplier of communications and security products, electrical and electronic wire and cable, fasteners and other small components. We help our customers specify solutions and make informed purchasing decisions around technology, applications and relevant standards. Throughout the world, we provide innovative supply chain management services to reduce our customers' total cost of production and implementation. A NYSE listed company, Anixter, with its subsidiaries, serves companies in more than 52 countries around the world. Anixter's total revenue exceeded \$6.1 billion in 2008.

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