

State and Local Government Solutions

Expertise to Support Your State and Local Government Needs

State and local government annual spend is over \$3 trillion, making it one of the largest segments of the U.S. economy. Wesco's dedicated state and local government team can help you navigate this market by providing products, solutions and services for your municipality. Our team is active in state and local associations enabling us to maintain multiple purchasing vehicles to simplify your procurement process.

Cooperative Contract Vehicles

Cooperative contracts are agreements between the government and businesses, created to lower the costs of procuring goods or services that multiple entities commonly need. Wesco holds multiple cooperative contract vehicles to help streamline your purchasing.

Statewide Contract Vehicles

Wesco carries various statewide contracts for product categories including lighting, data communications and safety. State contracts can be used by local government, counties, municipalities and public education within each state.

Comprehensive Solutions

- Network infrastructure
- Electrical infrastructure
- Physical security
- Professional A/V
- Wireless technologies
- Energy solutions
- Internet of Things (IoT)
- Safety

Preferred Supplier Partners

ALLEGION 

APC
Life is On | Schneider Electric

ASSA ABLOY
Opening Solutions

AXIS
COMMUNICATIONS

BELDEN
SENDING ALL THE RIGHT SIGNALS

 BOSCH
Invented for life

COMMSCOPE®

CORNING

dormakaba 

EAT•N

Honeywell
FIRE SOLUTIONS

LEVITON® 

PANDUIT®

For more information on state and local government solutions contact your local Wesco account manager.



Ingenuity delivered.

Wesco.com

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Comprehensive Solutions

Network Infrastructure

- Copper cabling
- Optical fiber cabling
- Racks and enclosures
- Cable management and pathways
- Network switches and transceivers
- Power over Ethernet (PoE) midspans and injectors
- Uninterruptible power supplies
- Rack power distribution units (PDUs)
- Building entrance protection
- Grounding and bonding

Electrical Infrastructure

- Switch gear
- Medium voltage cable and terminations
- Low voltage cable and terminations

Physical Security

- Video surveillance
- Access control
- Intrusion protection
- Fire and life safety
- Door locking hardware
- Biometrics
- DVR, NVR and storage
- Emergency call stations
- Intercoms, sound and paging
- Pedestals and kiosks
- Video displays

Professional Audio/Visual

- Audio
- Video
- Digital signage
- Unified communications and collaboration
- Mass notification
- Command and control
- Automation
- Sound reinforcement

Wireless Technologies

- Wi-Fi
- Point-to-point
- Point-to-multipoint
- Distributed antenna systems

Energy Solutions

- Lighting
- EV charging
- Solar

IoT/IIoT Solutions

- Utility Grade Infrastructure
- Automation and control
- Sensors and monitoring
- Servers and gateways
- SaaS
- Analytics

Safety

- Eye protection
- Hand protection
- Hi-vis vests
- Ergonomics
- First aid
- Bleeding control/trauma kits
- Plastic dividers
- Janitorial
- Matting
- Fire safety
- Signage
- Tools and equipment

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