

# Interlogix delivers Texas-sized solution for Amarillo National Bank



## BACKGROUND

Amarillo National Bank is a 13-branch bank system located in northern Texas that had previously installed analog cameras for security surveillance. Poor image quality with the existing system was becoming a concern. Law enforcement was having difficulty making positive identification of robbery suspects, which compromised successful prosecution. In addition, managing the video archive and searching for select images was a slow and inefficient process that also hampered law enforcement efforts to collect evidence.

## SOLUTION

Installer Jhony Lopez of Amarillo Protective Services, working closely with an Interlogix field team, conducted on-site visits and planning sessions to develop a surveillance migration strategy for the bank. This involved replacing the analog system with a complete Interlogix solution that included Interlogix TruVision IP megapixel cameras, NVRs and IFS PoE network switches—all managed with TruVision Navigator software. “At first, I thought IP would be difficult because I didn’t have a lot of experience with it,” said Lopez. “But I got great support from Interlogix who really helped me out every step of the way.”

**Client**  
**Jerry Ivy**  
Amarillo National Bank

**Installer**  
**Jhony Lopez**  
Amarillo Security Services

**Interlogix Rep**  
**Ken Cromwell**  
Video Sales Manager

Amarillo National Bank's new surveillance system includes:

- TruVision IP megapixel cameras and NVRs
- IFS PoE network switches
- TruVision Navigator video management software



With Lopez's plan approved, cameras in the bank's main branch grew to 150, and individual branches were secured with 14 cameras inside with additional surveillance outside. "The image quality and coverage of the cameras is tremendous," added Jerry Ivy, fraud investigator for the bank. "In fact, we're now able to use fewer cameras inside and can deploy more external cameras for added security." The Navigator software was installed to provide central management of the video and has been easily adopted by the IT staff. Firmware updates can be scheduled remotely and automatically, and email notifications provide alerts when any of the cameras are not functioning.



## RESULTS

Scheduled for completion at the end of 2013, the new system is already getting results. After a recent robbery, the bank was able to quickly isolate video of the event, burn it to a disc and distribute it to law enforcement. An arrest was made within three days. The experience has also helped build business for Jhony Lopez at Amarillo Protective Services. Several bank officers and even customers have noticed the system and are now installing residential solutions with Lopez. Law enforcement has been impressed with the technology and image quality; the bank has been pleased with the ease of installation and follow-up service and support. "It took us twelve years to find what we really wanted," said Ivy. "We get responsive support from Interlogix, who's always there for us, and we now have a solution that provides us with reliable, comprehensive security that's second to none."

*"The image quality and coverage of the cameras is tremendous."*

- Jerry Ivy

*Fraud Investigator  
Amarillo National Bank*

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