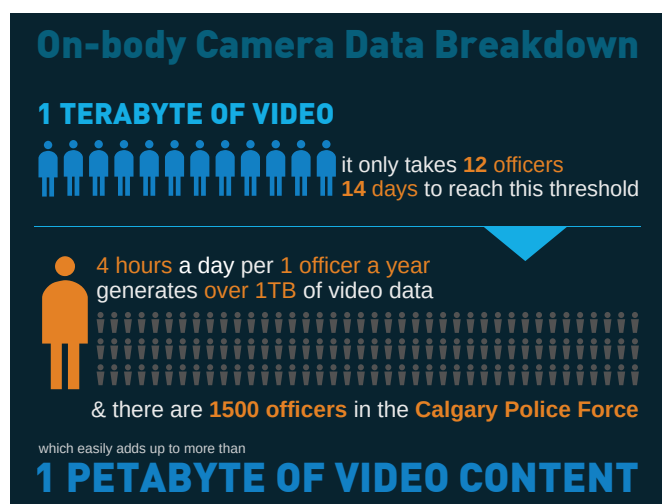


How Quantum Can Help Law Enforcement With Body Cam Video

Law enforcement agencies are experiencing an influx of video caused by increasing amounts of body cameras, and longer video retention policies, which have become challenging to maintain due to the high costs of only using cloud-based storage. Managing this infrastructure while keeping costs down takes an intelligent, scalable storage platform. Quantum's law enforcement storage solution has the ability to tier storage, which will save you money without reducing video quality, retention time, or camera streams—allowing you to invest more in other tools needed to successfully keep people and property safe.

HIGH COSTS OF ONLY USING CLOUD STORAGE



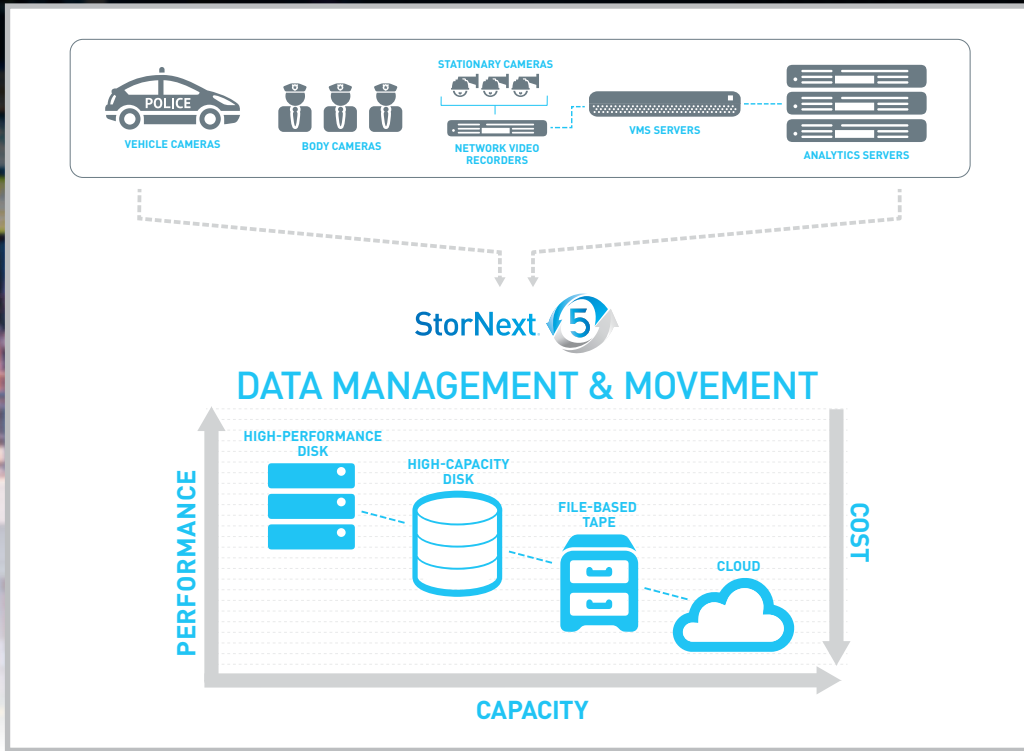
Using a typical cloud-based storage solution with on-body cameras will cost your agency approximately \$1000/officer/year. With 1500 officers, storage will cost \$3 million over two years. Quantum's cloud-based storage costs \$718/officer/year, which saves you 28% compared to competition over two years. With Quantum's file-based tape option, storing the same amount of data costs \$213/officer/year, saving 79% of the price of competition's solution over two years.

STORE MORE CONTENT. SPEND LESS MONEY.

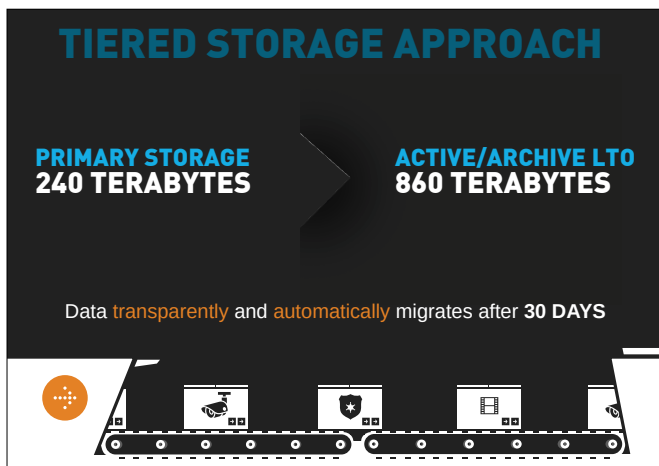


Calgary Police uses Quantum's law enforcement solution, which migrates less-used data to more cost-effective tiers. Even when a file has been tiered to a different type of storage, the file looks like it's right where you left it; it's as easy as looking at your C: Drive. Tiering minimizes the cost of video management, allowing you to spend more of your budget on other surveillance tools.

MANAGE FOR PERFORMANCE, CAPACITY & COST WITH A SINGLE SOLUTION

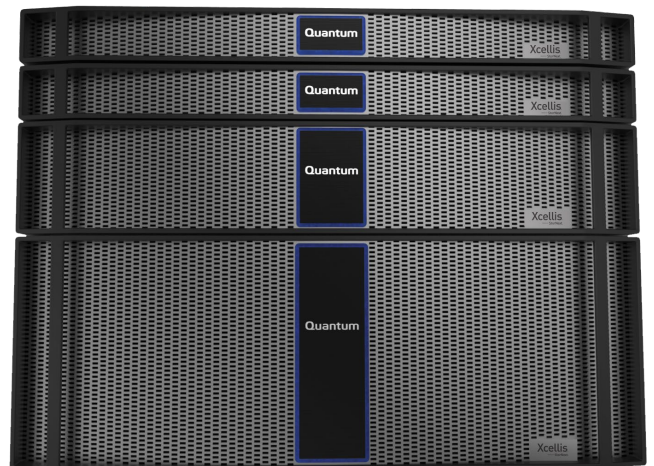


EASY ACCESS TO DATA—
NO NEED TO HIRE ADDITIONAL IT STAFF



Quantum’s solution keeps all video on an easy-to-use single file system, maintaining transparent and direct access to video content, which eliminates the need for extra IT help. You can set up a policy to automatically tier data over time from one type of storage to more cost-effective layers.

STORAGE BUILT FOR THE CHALLENGES
OF LAW ENFORCEMENT



With Quantum, you no longer have to choose between performance, reliability, and cost-effective storage—you get it all. We help you design and implement a storage solution that puts your data in the right place, at the right time.

ABOUT QUANTUM

Quantum is a leading expert in scale-out storage, archive and data protection, providing solutions for sharing, preserving and accessing digital assets over the entire data lifecycle. From small businesses to major enterprises, more than 100,000 customers have trusted Quantum to address their most demanding data workflow challenges. With Quantum, customers can Be Certain™ they have the end-to-end storage foundation to maximize the value of their data by making it accessible whenever and wherever needed, retaining it indefinitely and reducing total cost and complexity. See how at www.quantum.com/customerstories.

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