

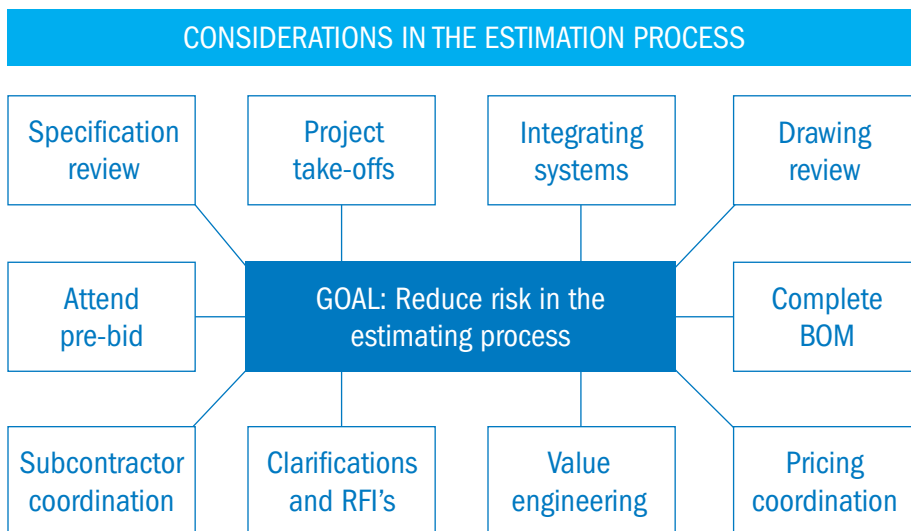
How does your estimating process maximize project profitability?



CONTRACTOR/INTEGRATORS PROJECT ESTIMATION

Often the success of a contractor or integrator can hinge on the accuracy of the bidding process. How do you integrate the different systems and technologies that make up today's complex list of materials?

PROJECT ESTIMATION CONSIDERATIONS



How do you reduce risk in your estimating process?

Only **31%** of construction projects came in within **10%** of budget in the past 3 years.

Source: KPMG Global Construction Survey, 2015

WHAT WE HEAR

Challenges contractors and integrators face are:



Job-site **SURPRISES**



Incomplete plans and **SPECIFICATIONS**



Unforeseen **COSTS**



Lack of **COLLABORATION**



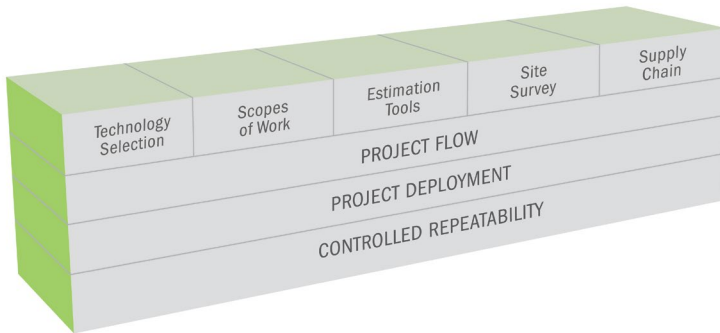
Project **VARIATIONS**

Anixter as a Partner
Channel Solutions

Collaborating with Anixter as a Partner leads to a better understanding of how a project flows within your organization and helps to identify opportunities to partner in estimating the entire scope of the project.

CONSOLIDATED COST AND TECHNOLOGY ASSESSMENT

The Anixter Approach



For the different but equally important demands of managing a contractor/integrator business, Anixter offers a relationship that considers estimating efficiencies and profitability.

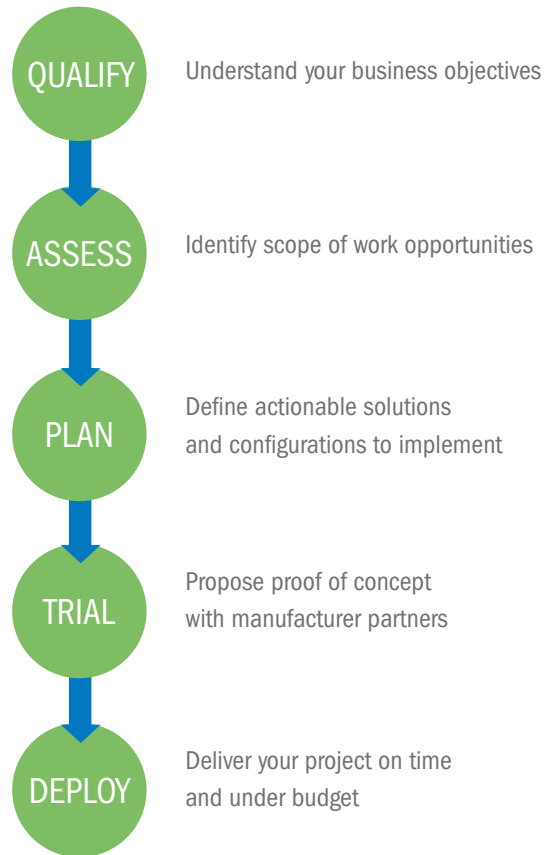
- Technology selection**
 Leverage Anixter's experience with inter-operable technologies to build end-to-end solutions.
- Scopes of work**
 For complete project requirements, consider Anixter for the technologies required in the different construction bids.
- Estimation tools**
 Prequalified, validated and defined list of materials to be easily loaded into bid package.
- Site survey**
 Matching technology and available solutions to meet specific site requirements.
- Supply Chain**
 Customized solutions that help reduce cost, save time, improve productivity and mitigate risk.

PRODUCT AND DEPLOYMENT SOLUTIONS

Through innovative supply chain solutions and best-in-class manufacturer partners, Anixter distributes enterprise cabling systems, power solutions, enclosures and pathways, professional A/V, industrial communications and control, IT networking, electrical infrastructure, wireless, security and control technologies.

YOUR PROJECT ESTIMATION PARTNER

Anixter Engagement Process



FOR MORE INFORMATION, VISIT [ANIXTER.COM/PARTNER](https://www.anixter.com/partner)

At Anixter, we enable the connected world. By building, connecting, protecting and powering valuable assets and critical infrastructures, we help to sustain and grow businesses and communities worldwide. We accomplish this by offering full-line solutions, technical intelligence, supply chain expertise and an unmatched global distribution network.