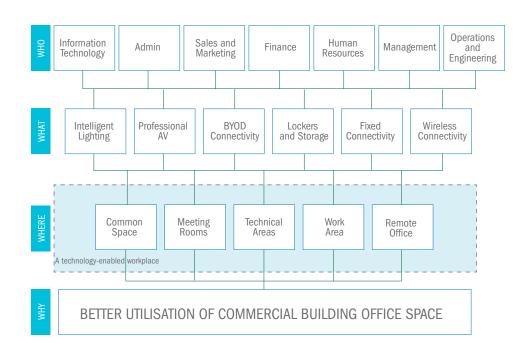
How do you achieve more with less when optimising your real estate?

COMMERCIAL BUILDING SPACE UTILISATION

With more employees concentrated in smaller spaces and increased demand for dynamic, collaborative areas, the need to optimise space is important for the productivity and efficiency of employees as well as the building itself.

A TECHNOLOGY-ENABLED WORKPLACE

In order to optimise real estate effectiveness, you must determine WHO will utilise WHAT technology. Then determine WHERE this technology will be located, allowing you justify WHY this will benefit overall business productivity.



A recent survey of commercial real estate managers showed a significant trend towards down-sizing portfolios in the coming year.

63% expect portfolios to contract

25% expect portfolios to stay the same 12% expect portfolios to grow

Source: CoreNet Global, Reducing the Portfolio and Maximizing the Use of Existing Space. 2015.

WHAT WE HEAR Challenges from the various commercial building stakeholders are:

ANIX



ADAPTING to a changing workforce



Growing **COST** of real estate



Rising **ENERGY** costs



Offering FUNCTIONAL **MEETING** environments



Meeting staff COMFORT REQUIREMENTS

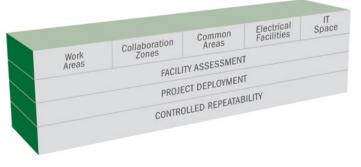
Infrastructure as a Platform by Anixter



Infrastructure as a Platform by Anixter provides a practical, configurable and integrated approach to optimise real estate effectiveness in your commercial building.

OPTIMISE REAL ESTATE EFFECTIVENESS

The Anixter Approach



Our approach provides a clear set of guidelines and best practices for optimising various spaces throughout the building.

• Work Areas

Create open and flexible work areas that can support permanent and visiting staff.

Collaboration Zones
 Provide dynamic environments that
 simplify sharing of content and
 conferencing demands.

Common Areas

Establish consistent communication and connectivity in high-traffic parts of the building.

• Electrical Facilities

Monitor room-by-room electricity consumption and performance with intelligent power solutions.

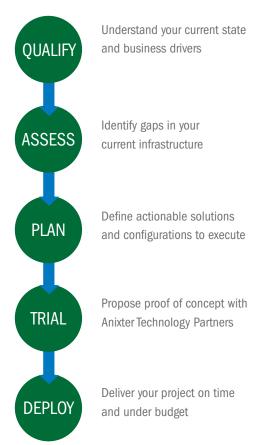
• IT Space

Plan for the appropriate floor space to support telecommunications rooms, data centres and IT resources.



YOUR SPACE UTILISATION PLATFORM

Anixter Engagement Process



You can further enhance collaborative areas and enable interoperability by leveraging our expertise in technology sourcing, inventory management, product enhancement, logistics and eCommerce tools.

PRODUCT SOLUTIONS

- LED controllable lighting
- Intelligent locker systems
- Distributed Antenna Systems
- Small Cell technology
- Wi-Fi
- Audio conferencing equipment
- High-definition large-format displays
- Networked digital signage infrastructure
- Mass notification
- HD BASE-T transmission

FOR MORE INFORMATION VISIT ANIXTER.COM/COMMERCIALBUILDING-APAC

At Anixter, we enable the connected world. By building, connecting, protecting and powering valuable assets and critical infrastructures, we help to sustain and grow businesses and communities worldwide. We accomplish this by offering full-line solutions, technical intelligence, supply chain expertise and an unmatched global distribution network.

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Products. Technology. Services. Delivered Globally.