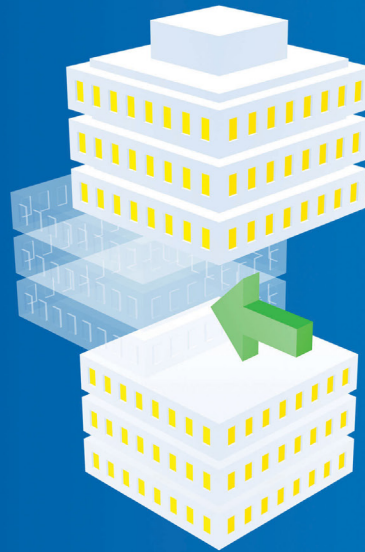


How do you achieve more with less when optimizing your real estate?

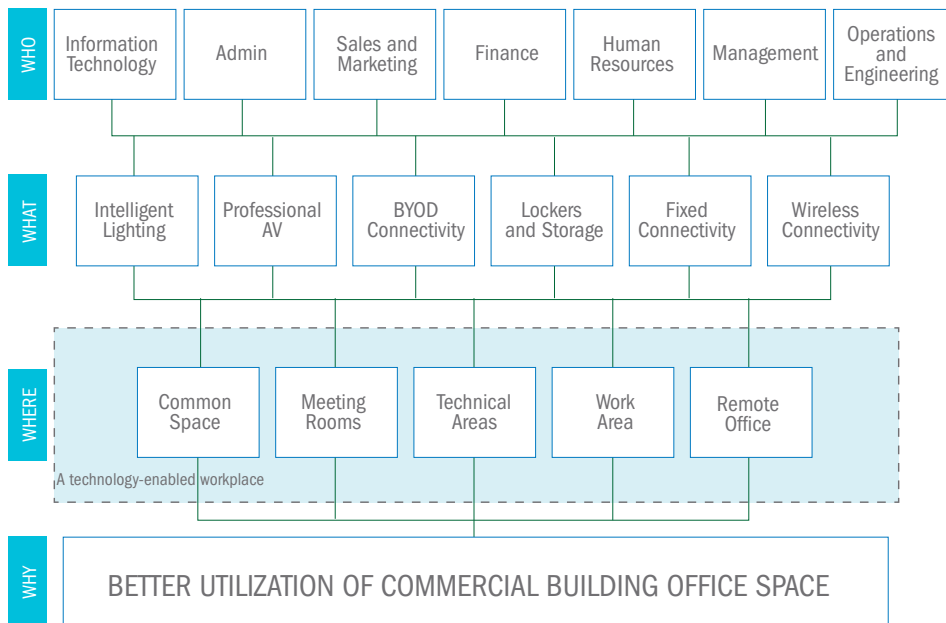


## COMMERCIAL BUILDING SPACE UTILIZATION

With more employees concentrated in smaller spaces and increased demand for dynamic, collaborative areas, the need to optimize space is important for the productivity and efficiency of employees as well as the building itself.

### A TECHNOLOGY-ENABLED WORKPLACE

In order to optimize real estate effectiveness, you must determine WHO will utilize WHAT technology. Then determine WHERE this technology will be located, allowing you justify WHY this will benefit overall business productivity.



### WHAT WE HEAR

Challenges from the various commercial building stakeholders are:



**ADAPTING** to a changing workforce



Growing **COST** of real estate



Rising **ENERGY** costs



Offering **FUNCTIONAL MEETING** environments



Meeting staff **COMFORT REQUIREMENTS**

**Infrastructure as a Platform**  
by Anixter

A recent survey of commercial real estate managers showed a significant trend towards down-sizing portfolios in the coming year.

**63%** expect portfolios to contract

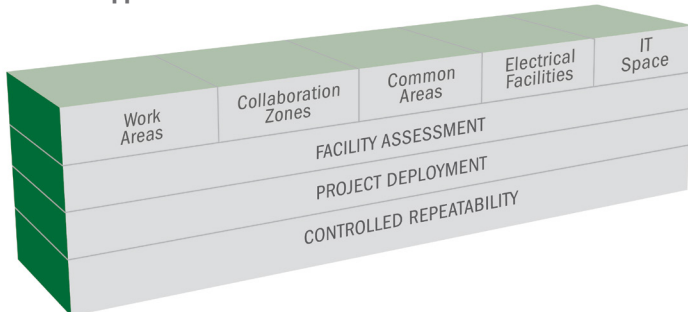
**25%** expect portfolios to stay the same

**12%** expect portfolios to grow

Infrastructure as a Platform by Anixter provides a practical, configurable and integrated approach to optimize real estate effectiveness in your commercial building.

## OPTIMIZE REAL ESTATE EFFECTIVENESS

### The Anixter Approach



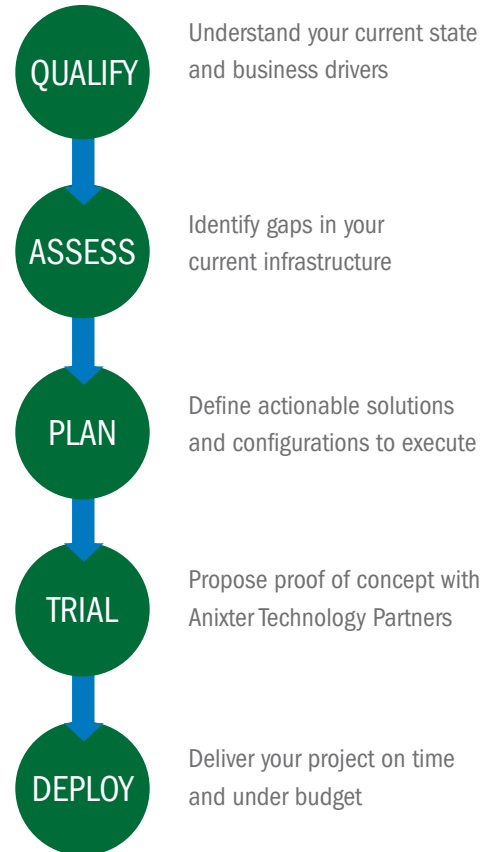
Our approach provides a clear set of guidelines and best practices for optimizing various spaces throughout the building.

- Work Areas**  
 Create open and flexible work areas that can support permanent and visiting staff.
- Collaboration Zones**  
 Provide dynamic environments that simplify sharing of content and conferencing demands.
- Common Areas**  
 Establish consistent communication and connectivity in high-traffic parts of the building.
- Electrical Facilities**  
 Monitor room-by-room electricity consumption and performance with intelligent power solutions.
- IT Space**  
 Plan for the appropriate floor space to support telecommunications rooms, data centers and IT resources.



## YOUR SPACE UTILIZATION PLATFORM

### Anixter Engagement Process



You can further enhance collaborative areas and enable interoperability by leveraging our expertise in technology sourcing, inventory management, product enhancement, logistics and eCommerce tools.

### PRODUCT SOLUTIONS

- LED controllable lighting
- Intelligent locker systems
- Distributed Antenna Systems
- Small Cell technology
- Wi-Fi
- Audio conferencing equipment
- High-definition large-format displays
- Networked digital signage infrastructure
- Mass notification
- HD BASE-T transmission

FOR MORE INFORMATION VISIT [ANIXTER.COM/COMMERCIALBUILDING](http://ANIXTER.COM/COMMERCIALBUILDING)

At Anixter, we enable the connected world. By building, connecting, protecting and powering valuable assets and critical infrastructures, we help to sustain and grow businesses and communities worldwide. We accomplish this by offering full-line solutions, technical intelligence, supply chain expertise and an unmatched global distribution network.