



# OEM Solutions

Wire and Cable • Fasteners • Adhesives, Sealants and Tapes  
Cutting Tools • Personal Protection Equipment • Welding  
Electrical Accessories • Janitorial and Maintenance Products  
Hydraulic and Pneumatic Components • Supply Chain Solutions

Products. Technology. Services. Delivered Globally.

**ANIXTER**

We are a leading global supplier of communications and security products, electrical and electronic wire and cable, fasteners, and other small components. We help our customers specify solutions and make informed purchasing decisions around technology, applications and relevant standards. Throughout the world, we provide innovative supply chain management solutions to reduce our customers' total cost of production and implementation.



Network Cabling • Security Solutions • Tools and Supplies • Electronic Cable  
Fasteners and Small Components • Fibre Solutions • Electrical Cable • Voice Products  
Wireless • Coax Products • Test Equipment • Networking Products  
Industrial Control and Communications Products • Industrial Consumables

**ANIXTER**

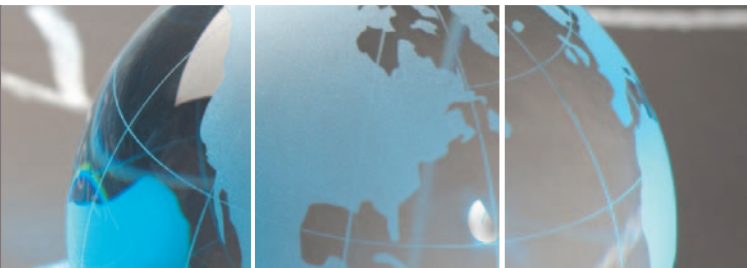
# Customising the Right Solution to Meet Your Needs

## The Anixter Difference

To more than 100,000 customers, Anixter is more than a distributor: we are a business partner. Even though our three specialised sales forces — Enterprise Cabling and Security Solutions, Electrical and Electronic Wire & Cable and Fasteners — serve separate markets, their one common mission is to provide customised solutions that meet our customers' needs.

For customers around the world, we combine superior product offerings with unparalleled technological expertise and innovative Supply Chain Solutions. Whether providing products for a project or to a manufacturing production line, we bring this vast experience and expertise to every customer. Anixter knows our customers are looking for more than a supplier of parts and pieces. We focus on addressing our customers' larger business needs for knowledgeable technical support, supply chain efficiencies and cost avoidance.

We constantly monitor and adjust each programme, process and project so when our customers' needs change, our solutions change with them. Our customers receive more than simply product, they receive unequalled value that delivers to their bottom line.



## Our Global Capabilities

Anixter is truly global: We are physically located in more than 50 countries, speak 30 languages and operate in 35 currencies. Our customers count on us to deliver consistent, superior service and support around the world. We stock high-quality, world-class products in each country and specialise in moving them across borders efficiently and cost effectively.

Although global in reach, Anixter still gives you a local touch. Our in-country sales specialists are familiar with the trends, standards, customs and needs of local markets. We have relationships with local business partners (manufacturers, contractors and integrators) to help you complete your project or get your programme started.

Our IT systems are the same across the globe and can rapidly adapt to customers' e-business requirements anywhere in the world. Our large in-house dedicated IT staff is ready to address any of our customers' system challenges.

## Our Products

We are proud to partner with industry-leading manufacturers to provide the most innovative, highest quality and consistently reliable products available. By maintaining more than 450,000 products in over \$1 billion of global inventory, we provide customers with just-in-time delivery, the latest technologies and the most dependable product expertise.

**Whether it is local or around the world, Anixter is the distributor to call if you need products and systems for:**

- Network cabling (copper and fibre)
- Security (video surveillance, access control)
- Electrical wire and cable (power cable)
- Electronic wire and cable (coax, multipair conductor cable, etc.)
- Industrial networking communications
- Networking, wireless and voice electronics
- Fasteners and other small components ('C' Class)
- Industrial Consumables

**Anixter provides the largest and most comprehensive product offering for applications including:**

- Broadcast and entertainment
- Data Centres
- Education
- Federal, state and local government
- Financial
- Healthcare
- Industrial Communications and Control
- Manufacturing (OEM)
- Mining
- Natural resources
- Power generation
- Retail
- Shipbuilding
- Systems integrators, consultants, data and electrical contractors
- Telecommunications
- Transportation
- Utilities





Anixter is a leading distributor of wire and cable, fasteners, adhesives, tooling and industrial consumables to the industrial market.



## Overview

Anixter's OEM solutions offering provides you with the most effective and efficient solution for your business, delivering added value through an extensive product offering and cutting-edge supply chain management systems.

**By leveraging our product and industry expertise, we are able to offer you a unique service, which is based on the following key benefits:**

- Complete UK coverage
- Automated warehousing systems on customer premises
- Complete service offerings for all 'C' Class consumable products
- Value-added services as standard

## Products

Our ever-expanding product range and our close working partnerships with leading manufacturers enable us to offer you a single source for all of your industrial consumable requirements that continually delivers both supply solutions and cost benefits.

**Product ranges include:**

- Wire and cable
- Fasteners
- Adhesives, sealants and tapes
- Cutting tools
- Abrasives
- Personal protection equipment
- Tools and tooling
- Welding products and accessories
- Electrical accessories
- Janitorial products
- Maintenance products
- Hydraulic and pneumatic components

## Services

Anixter offers high-quality logistics and Supply Chain Solutions direct to your stores or to the product's point of use. Our national network of service centres provides global expertise with a local point of contact to ensure that the supply solution that we implement is designed specifically to meet your exact needs.

**Our range of services includes:**

- Vendor managed inventory and materials management
- Racking solutions
- Product vending machines and smart supply
- Forward schedule and spot buy facilities
- Vendor rationalisation and management
- Value-added engineering
- Kitting
- E-procurement
- Reporting on key performance requirements

## Delivery

Anixter has a proven ability to successfully implement supply solutions based upon project management methodologies to deliver in line with your specifications and timescales. We place great importance on providing what is promised, both on time and within the parameters of an agreed schedule.

**Some of our key activities include:**

- Performing a full on-site audit
- Identifying key stakeholders
- Defining the customer's bill of materials
- Creating a detailed project implementation plan
- Providing detailed service level agreements for individual cost centres
- Projecting go live

Once the project is live, we maintain exemplary customer service through continued support, monitoring and reporting.

The successful delivery of these supply solutions and the ongoing commitment that Anixter has to provide quality and services are reflected in the extensive portfolio of world-class customers that we currently serve

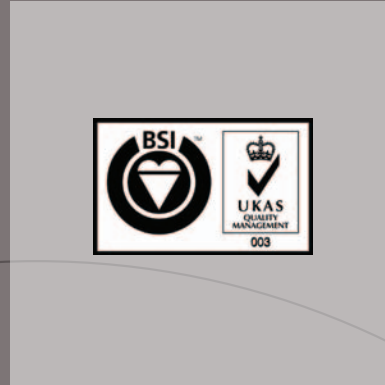
# Quality, Health, Safety and Environment

Anixter works continually to provide an excellent service through the prevention of product and service failure, whilst reducing our impact on the environment and carrying out our duty of care for health and safety. We do this by the efficient use of management systems which we achieve by maintaining our BS EN ISO 9001:2008, BS EN ISO 14001:2004 AND OHSAS 18001:2007 status.

## BS EN ISO 9001:2008

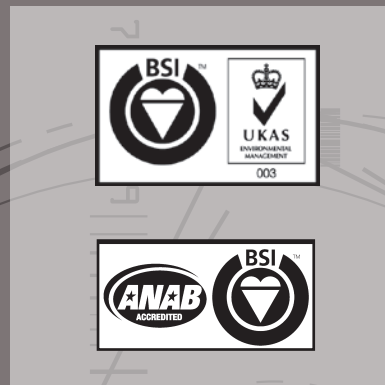
We have adopted a quality strategy that is in accordance with the requirements of the international standard ISO 9001. The quality systems that we employ allow us to demonstrate our ability to consistently provide product that meets our customers' needs, as well as meeting applicable statutory and regulatory requirements.

We aim to enhance customer satisfaction through the effective application of these quality systems, including the adoption of processes for continual improvement.



## BS EN ISO 14001: 2004

We recognise our obligations to operate within all applicable environmental legislation. In order to achieve this, we have adopted environmental management systems and policies. The environmental management systems that we employ enables us to develop and implement environmental policy and objectives that take into account legal requirements, and other requirements to which we subscribe. This applies to environmental aspects that we identify as those which we can control and as those which we can influence.

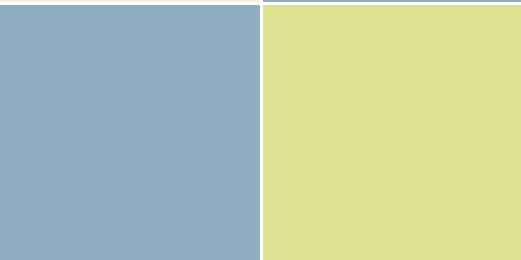
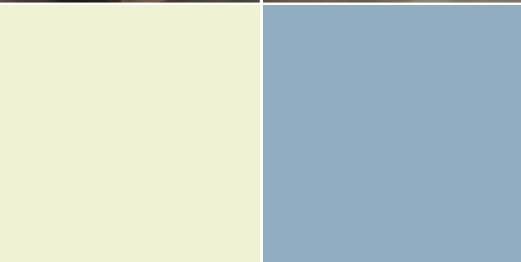


## OHSAS 18001: 2007

We are committed to providing a safe and healthy working environment, and all of our activities are planned and assessed to ensure that this is achieved. Our Fastener sites have been accredited by British Standards Institute and our Wire and Cable site has been audited by British Safety Council.



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# Value-added Services

One of Anixter's key differentiators is the value-added services that we deliver to our customers. This is achieved through our supply chain management systems, which allow us to hold stock locally and supply either directly into your stores or to the product's point of use.

## Our Supply Chain Solutions

Anixter offers you a variety of unique Supply Chain Solutions that can help you to address material management challenges within your manufacturing environment. Our fundamental distribution capabilities include:

- A significant investment in a diverse breadth of inventory
- The ability to view and allocate inventory in any warehouse throughout a global network
- IT systems that provide you with real-time information
- Predictable delivery times to help you plan your projects – for example, next day
- Scalable processes to allocate resources as your needs evolve



**READY!SM Material Management Services** by Anixter leverages our distribution and Supply Chain Solutions to help our customers optimise a just-in-time material management programme in their production facilities. Our replenishment solutions lower the total cost of ownership, improve productivity and scale to meet production demands.

Teaming with Anixter allows our customers to shift the responsibility of their current supply chain processes to Anixter and focus on their core competencies. Anixter will work with you to design a programme to ensure you have material when you need it, where you need it and how you need it by offering:



### READY!SM Depot

A centralised, on-site material management and replenishment programme that is flexible and scalable to meet your production schedule and your demands



### READY!SM Scan

Automates your on-site replenishment and inventory management programme by using bar-code labels and hand-held scanners



### READY!SM Envoy

Envoy designates an Anixter associate to manage the on-site replenishment programme at your production facility



### READY!SM Store

This distributed on-site material management and replenishment programme that puts the inventory closest to the point of use. This solution offers the flexibility to meet your production demands and can scale to the number of production lines or work cells required

## Benefits

Our goal is to help you accomplish the following:

- Simplify material management at the production facility
- Optimise on-site inventory management
- Reduce excess or obsolete inventory
- Reduce capital investment
- Increase productivity and efficiency
- Improve facility space by downsizing storage space and handling costs
- Improve sourcing and vendor management
- Have a single point of control for all material receipt, handling and deployment
- Reduce overhead associated with managing a high volume of transactions
- Enhance flexibility for the production facility
- Eliminate production line shortages and delays
- Have a single monthly invoice

The type of solution we deploy reflects your specific requirements and may encompass one or more of the following services:

## Vendor Managed Inventory (VMI)

Implementation of a bespoke VMI system reduces many of the hidden administration and handling costs that can be incurred through the adoption of lean process, and guarantees that deliveries are made at the right time, in the required quantity and to the required location.

The outsourcing of procurement and logistics supply functions such as receipt, inspection, quality control, accounting, stock control and monthly invoicing will result in immediate benefits.

## Racking Solutions

Anixter can install supply stations at each point of use within your organisation or within your stores. Once the appropriate container type for each location has been determined, the required stock range and volumes for each location can be identified and agreed upon.

We then provide you with a system plan and contact numbers for key Anixter staff at each of the stocking points. Together with key procedures, key performance indicators and any relevant site-specific communications are best addressed at the point of consumption – e.g., an information point for new products or procedures.

## Product Vending Machines and Smart Supply

We can also supply specialist vending solutions. This is a more advanced version of the VMI service, in which products are stored in vending machines on your site and are accessed via a secure method such as swipe cards. Usage information is then transmitted back to the local service centre and a replenishment order is created.

In order to establish your supply requirements, Anixter carries out a full audit of all sites and locations followed by a stocking proposal that is based on local conditions and with local agreement. This can encompass a range of storage equipment including open bins, locked cabinets and vending machines.

## Further Benefits of Vendor Managed Inventory

- Each delivery point can be assigned with a cost centre identity
- Reporting, trend analysis and invoicing can be split at this level
- Extraordinary usage will be highlighted to stakeholders and management staff for investigation
- KPI data can be captured at this level
- A bespoke catalogue could define products within the approved range and so limit the users' ability to 'shop'
- Management of new part introduction. Please note: we do not change your brand preference for products without your prior agreement

## Spot Buys and Forward Schedules

### Spot Buys

When the nature of your business has the potential to be unpredictable, you need a supplier with the flexibility to react immediately to your changing requirements. Should the shop floor have either a one-off need, where the lead time is as long as two weeks or as short as two hours, or an unforeseen change in demand – Anixter can ensure that production runs smoothly. We employ a team of purchasing professionals whose role is to explore the market, which enables us to guarantee you the best price and delivery on your spot buy demands.

- As our most traditional service, you can place an enquiry via phone, e-mail or fax
- Price and delivery responses are based on the urgency of the requirement
- Where the demand exists, any ad hoc requirements can be picked up by the on-site representative or phoned through to the account manager
- Where Anixter operates an on-site VMI system, the stocking location becomes the information point – identifying all necessary contacts, phone numbers and so on, in order to improve communication
- To ensure that we meet your expectations, we will report back on our performance against the agreed time, specification and cost requirements

### Forward Schedules

For products where the future requirement can be planned or predicted, Anixter can manage your forward schedules to ensure that goods are delivered to the point of use on the exact date and time that they are required.

- Minimises the activity of continually placing and chasing orders for future requirements
- Keeps inventory levels to a minimum as goods are delivered when required
- Guarantees best price by aggregating volume of the schedule
- Changes in volumes can be catered for at the local Anixter branch

## Vendor Rationalisation

Companies are continually under pressure to reduce cost and overhead. Anixter can assist with this process by offering you an extensive product range in order to reduce the overall number of suppliers required and by managing other vendors on your behalf. This reduces the number of suppliers that you have to manage and allows for the potential of removing these suppliers from your supply chain altogether, where it is proven that it would be beneficial to do so.

### Vendor Management

We currently manage a range of vendors on behalf of our customers. Over an agreed period of time we can define the process of reducing cost by:

- Removing tiers from the supply chain
- Targeting the supply of product to the source of production
- Promoting lower-cost product alternatives, through a defined and agreed process
- Developing a vendor reduction programme

## Value-added Engineering and Technical Support

**Our aim is to support the profitability of your business by providing initiatives and opportunities to reduce cost. This can be either in the piece-part cost of a component or in the process of applying the component at the point of use.**

Our engineers walk your production line, talk to your stakeholders and analyse your bill of materials in order to give us the information we need to develop a range of cost-saving initiatives. The extensive knowledge and experience within our application engineering team enables us to provide you with expert advice on product specification, application and suitability — as well as manufacturer engineering support and solutions.

Our technical sales team can also provide you with design support for new projects, offering advice on the most suitable parts and applications. Specifically, our role is to support you and your business demands, through a combination of any or all of the following:

### Application Engineering

- **Process improvement** — investigating ways to reduce the process time associated with an application
- **Product substitution** — looks for ways to remove cost through the use of alternative products to undertake the same task with no reduction in performance

### Product Standardisation and Rationalisation

- By identifying nonstandard parts and offering off-the-shelf products, we aim to reduce the unit cost of components and the cost of inventory, as well as reducing the risk of stock obsolescence associated with customer-specific product
- In analysing your bill of materials, we aim to promote commonality of products across sites, builds and locations, in order to reduce both line item cost and inventory values

### Product Development

- Our technical team is supported by a select number of key manufacturing partners with the aim of continually updating our product offering to ensure that you are kept informed of new product developments
- Where applicable, our strong relationship with key vendors extends right through to our customers, in that they will work with you to trial new product innovations on your premises, in order to prove the benefits first hand

## Kitting

Anixter's kitting service is designed to reduce the cost and complexity of having to manage a wide range of small components, which are often sourced from a number of different vendors. Kits containing a mixed selection of small components are prepared and packed to your specifications by our own kitting teams, and whether its a few parts sealed in a bag or a combination of specific components individually packaged, we can meet your exact requirements.

The service combines component sourcing and checking, packing, labelling and bar coding. Complex kits of parts can be delivered directly to production build stages, either on demand or to a manufacturer's build programme. Similarly, we can prepare kits for use in the supply of spares and accessories. Benefits include:

- Reduced handling costs
- Reduced storage requirements
- Fewer vendors
- Simplified product assembly



Our aim is to support the profitability of your business by providing initiatives and opportunities to reduce cost.



## Business-to-Business Electronic Solutions

Our sophisticated IT systems power our business-to-business eBusiness solutions such as eAnixter and our online catalogue. With Anixter's eBusiness solutions, customers receive real-time supply chain information to improve efficiency, streamline purchasing and deliver cost savings. By integrating with your business processes, our Web-based solutions provide you with real-time visibility into the supply chain model to speed deployment and ease ordering and tracking.

With Anixter's online catalogue, customers can easily search by part number, keyword, category or attribute to find the network cabling, electrical and electronic wire and cable, and security products they need. The online catalogue also displays detailed specifications and illustrations of many products. Our online request for quote (RFQ) feature enables you to build your own bill of materials so your local sales team can contact you with current pricing and availability.

We can also set up a unique catalogue customised for your business. eLink, an Anixter electronic integration solution, allows your EDI, XML and Excel files to be integrated with our system to automate transactions, dramatically reducing procurement and other transaction costs.

With Anixter's online catalogue, customers can easily search by part number, keyword, category or attribute to find the network cabling, electrical and electronic wire and cable, and security products they need.

## Reports and KPIs

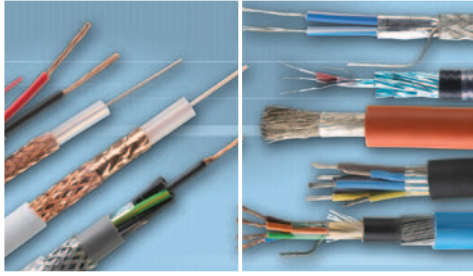
As you will be aware, it's one thing for a company to say that it can add value to your business, but it's quite another thing to prove it. At Anixter, we make sure that we keep our promises. We pride ourselves on delivering exactly what our customers expect year after year in order to establish strong and successful long-term relationships.

When we give you a commitment, we will show you exactly how we are meeting it by producing a range of management information – all of which is designed to meet your individual requirements and is supplied in the format you prefer, to an agreed schedule. Our process is simple:

- We agree with the key performance indicators (KPIs) you require with local stakeholders, together with the format and frequency in which they are to be presented
- Reports are supplied either in hard copy format, electronically or both and include as a minimum:
  - Delivery performance
  - Sales by cost centre
  - Product usage by cost centre
  - Spot buy delivery performance
  - Cost reduction ideas register, processes and results
  - Stock value, volumes and rotation
  - Management data
  - Product development information
  - Quality performance information
- A programme of formal reviews takes place with all stakeholders on an agreed cycle, in order to communicate our performance, based on these reports. These reviews identify the extent to which we are meeting our commitments and satisfying your expectations and at the same time we are able to identify and implement any necessary changes in reporting or targets



# Products



Anixter's OEM solutions ranges 130,000 fasteners, 'C' Class components and consumables that stretch across a wide variety of types. This includes wire and cable; fasteners; adhesives, sealants and tapes; cutting tools; abrasives; personal protection equipment; hand tools; power and air tools; welding products and accessories; electrical accessories; janitorial products; maintenance products; and hydraulic and pneumatic components.

## Wire and Cable

Anixter has over 35 years of UK-based experience and more than 50 years of USA-based experience in the sales and distribution of wire and cable. This makes us uniquely positioned to serve the total OEM market with a complete portfolio of products. The markets we serve include the following:

- Marine
- Construction and mining
- Rail
- Defence
- Electrical Equipment Manufacturing
- Pumps and valves
- Commercial vehicles
- Modular buildings
- Power generation
- Heating and ventilation
- Contract manufacturing:
  - Electronic assembly
  - Loom and harness manufacturing
  - Recreational goods manufacturing

## Products

### Accessories

- Panduit — master distributor for EMEA
- Ties
- Glands and connectors
- Tubing
- Support systems (tray, basket, ladder and channel)

### Automotive

- Thin-wall to ISO 6722
- Standard wall to BS6862
- US style (SXL, GXL and TXL)

### Electronic

- Belden — master distributor for EMEA
- Alpha Wire — master distributor for EMEA

- Def-Stan 61-12 types A,C,D & S in both LSOH & PVC (stranding 7-1, 7-2 and 16-2)

### Flexibles

- HAR (H03VV-F, H05VV-F, H03ZZ-F, H05ZZ-F and H07RN-F)
- Controlflex™ CY, YY, SY, YY-LSOH and CY-LSOH

### High temperature

- Def 61-12 Part 18 Type 1
- PTFE
- PTFE Efglas
- SIF
- SIF-GL
- SIHF

### Hook-up wires

- UL (1007, 1015, 1028, 1061, 1283 and 1284)
- HAR (H05V-K, H07V-K, H05Z-K and H07Z-K)
- Tri-rated (UL, CSA, BS and/or HAR)

### Marine

- BS 6883
- BS 7917
- IEC 60092-353

We also have access to a full range of industrial products.

- Building wires
- Control and instrumentation cable
- Fibre optic cables and components
- LV power cables
- Military marine-specification cables
- MV power cables
- Rail cables
- Shipbuilding and offshore cables

Our services include technical support, both pre and post sales, as well as the supply of technical literature as required. We also offer a range of product enhancement services including cutting to length, stripping, dyeing, printing and resheathing.

## Manufacturer Partners

Alpha Wire • Belden • Coleman • CommScope • Copperfield • Corning Cabling Systems • Huber + Suhner • Judd • Marmon (Harbour/TE Wire) • Nexans • Panduit • Southwire • Thermax



## Fasteners

Anixter recognises the diversity and the demands of the markets we serve, containing more than 50,000 fastener product lines. From specialised products and materials for the most demanding environments, right through to universally standard generic parts, we have the manufacturing relationships that enable us to deliver the most cost-effective solution.

For volume parts, we use our global presence, which enables us to source standard fasteners on the most economic terms. By combining customer requirements and parts, our volumes allow us to optimise your costs. For low-volume, bespoke and prototype work, we work with local manufacturers to provide solutions for the most technical of product requirements. Our manufacturer relationships provide innovative and technical assembly solutions with parts held in catalogue and standard stock profiles or from bespoke and custom-designed products.

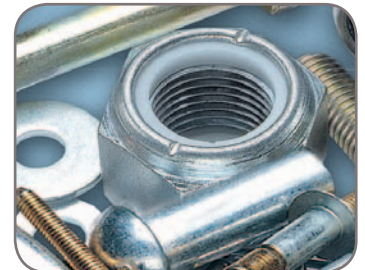


### Self-Clinch Fasteners

Our master distributor relationship with PENN Engineering provides access to its full product profile including PEM® Fasteners, Atlas® blind threaded inserts and PEMSERTER® installation presses. Standard parts are supplied from our extensive stock profile held in our UK warehouses, supported by priority access to PENN global inventory. Added-value services with PENN include remote or on-site application engineering services, custom design and prototype development, installation equipment and support plus access to comprehensive technical laboratory facilities.

## Products

- Circlips, pins and keys
- Hose clips and banding
- Construction fixings
- Nuts
- Sheet metal fasteners
- Latches and closures
- Plastic components
- Rivets and threaded inserts
- Screws
- Bolts, set screws and threaded rod
- Socket screws
- Washers and spacers
- Industrial seals



## Manufacturer Partners

Avdel • Ejot • Fischer Fixings • Gesipa • Nordlock • Norma • Oetiker • Philidas • Poppers Senco • Rawlplug • SFS Intec • Southco • Tucker Fasteners • Unbrako



## Adhesives, Sealants and Tapes

The partnership principles which Anixter has adopted with leading international adhesive companies give you a competitive advantage in your chosen market, as these companies are at the forefront of technological advancement in the adhesives industry. Our strong partnerships enable us to offer a comprehensive range of products, which is being continually developed in order to provide you with ongoing benefits. In addition, our status as a leading supplier of adhesive products is further reinforced by our excellent customer care and relationship building ethics, provided by our technically trained application engineering driven sales team.

### Adhesives

Anixter offers a comprehensive range of proprietary and own-brand adhesive products, to cover a wide variety of applications within a broad mix of market sectors. Our close working partnerships with key global adhesive manufacturers ensure that you will always benefit from the latest technological advancements and that you will have access to appropriate adhesive-based products at all times.

#### Products

- Acrylic adhesives
- Anaerobic adhesives
- Cyanoacrylate adhesives (superglues)
- Epoxy adhesives
- Hot-melt adhesives
- Methacrylate adhesives
- Polyurethane adhesives
- Solvent-borne adhesives
- Water-based adhesives



### Sealants

Industrial sealants are employed in a wide mix of industries, including aerospace, transport, electronics and glazing – where sealants are often the most crucial part of an assembly. These liquid or viscous compounds are used between surfaces to contain fluids, prevent leaks and resist infiltration of unwanted material and also include compounds for filling gaps or seams.

#### Products

- Butyl-based sealants
- Caulks
- Intumescent
- MS polymer-based sealants
- Oil-based mastics
- Polysulphide-based sealants
- Polyurethane sealants
- SBR sealing adhesives
- Silicone sealants



### Tapes

Adhesive tape technology has advanced significantly over the last decade, and the extremes of performance that these products can endure is extensive. Through our close working partnerships with some of the world's major tape producers, we are able to react to these advances and provide our own up-to-the-minute tape offerings. Our rewinding and converting machinery allows flexibility in the choice of sizes available in either width or length bespoke to your requirements. We offer the latest tape technologies, including a variety of temporary and permanent adhesive tapes which are suitable for a wide range of manufacturing, protection, maintenance and repair applications. Anixter also has the flexibility to create bespoke products for customer specific applications.

#### i) Tapes for bonding and fixing

Double-sided tapes have opened up new possibilities in construction and design, and the range of these tapes is unsurpassed in variety, scope and specification. This allows us to offer solutions for many areas of industrial production.

#### ii) Electrical and sealing tapes

Electrical insulation products hold the key to reliable electrical equipment. Anixter has a wide variety of pressure sensitive tapes to hold, reinforce, protect and insulate electronic equipment. We have a wide range of products and adhesive systems each with their own individual performance characteristics.

#### iii) Tapes for masking, protection and packing

To complement our product line-up we offer a wide choice of proven masking, protection and packing tapes from stock, either in industry-standard sizes or to your own specific requirements.

## Products

Single and double sided, cut to any width or length with a variety of adhesive systems.

- Cloth
- Film
- Foams
- Foils
- Masking
- Packaging
- Paper
- PVC electrical
- Tissues
- Scrim



## Ancillary Products

We stock a wide range of ancillary products and equipment to provide a complete offering to our customer base.

### Products

- Application equipment
- Cleaners
- Compounds
- Expanding foams
- Fillers
- Greases
- Putty
- Solvents
- Surface treatment



## Adhesive Decanting and Tape Converting

We also offer a range of value-added services including adhesive decanting and tape converting. We are able to put liquid adhesive products through our decanting facility to provide individual sizing and labelling that can be tailored to your precise needs. We also offer a full converting facility for adhesive tape products, from individual slit widths and lengths right through to customised die cut shapes. Our modern CNC rewind and slitting machines enable us to offer you a rapid response on specific size requirements.

## Adhesive Application Engineering

Anixter has over fifty years of experience of adhesive applications available; we offer our customers the benefit of our expertise to assist in gaining a competitive advantage in their chosen market.

Anixter operate in many markets with many applications and will bring the best product and the best practice to any application that may exist.

### Manufacturer Partners

3M • Adshead Ratcliffe • Bostik • Dow Corning • Loctite • Novacel • Plexus • Scapa • Sika



## Cutting Tools

From standard catalogue parts such as twist drills to bespoke application tools in a range of materials from high-speed steel to carbide, we have the optimum solution to all of your machining problems. Our added-value services include technical support, both remotely and at the point of application, plus rework, regrind and modification services.

### Products

- Arbors
- Blades
- Burrs
- Chucks
- Coolants
- Cutters
- Drill bits
- Drill sets
- Holesaws
- Inserts
- Reamers
- Sharpeners
- Taps and dies
- Tool holders



### Manufacturer Partners

ATA Group • ATI-Garryson • Bosch • Dormer • G & J Hall • Goliath • Guhring • Irwin Industrial • SNA Bahco • Starrett



Products. Technology. Services. Delivered Globally.

## Abrasives

We offer a complete range of products, from coated and non-woven abrasives to precision grinding wheels, to give you access to a wide range of professional tools that have been designed to make the job easy. Our standard product range includes spirabands, flap discs, abrasive belts, fibre discs and sleeves, as well as a complete range of quick change systems. Whether you require abrasives for woodwork, metalwork, finishing, cutting or grinding, we can provide a solution to meet your needs.

We work with the industry-leading manufacturers to present a competitive offering whilst also ensuring that we have access to all of the technological advances in the industry. Each of our manufacturers' strengths, coupled with expert product knowledge and on-site support, enables us to deliver the best solution, whatever your application.

### Products

- Arbors and holders
- Belts
- Blocks
- Bobs
- Cloths
- Discs
- Dressers
- Lapping
- Mops
- Pads
- Rolls
- Sheets
- Spirabands
- Sponges
- Stones
- Wheels



### Manufacturer Partners

3M • ATI-Garryson • Flexovit • KLINGSPOR • Norton



## Personal Protection Equipment

The use of personal protection equipment (PPE) has never been more important in the prevention of injury in the workplace. Whatever your requirement, our comprehensive product range, backed up by our close vendor relationships, enables us to provide product solutions that are appropriate for your needs and that help your necessary specifications and statutory approvals for the most demanding of safety applications.

- Coveralls
- Ear protection
- Eyewear and face protection
- First aid
- Footwear
- Gloves
- Head protection
- Hi-vis clothing
- Respiratory products
- Work wear



### Manufacturer Partners

3M • DuPont • E.A.R. • Kimberly-Clark • Marigold • North Safety • Polycy



## Tools and Tooling

Anixter has direct relationships with many leading manufacturers and specialist vendors all of which have the ability to provide bespoke solutions. We have built a supply chain that recognises that the key criteria for selecting the correct tool, in order to maximise productivity, is to match the product to the specification or application and to ensure that the tool is designed to withstand the specific industrial environment of that application. Critically, we also recognise that products must meet the necessary standards and the latest legislation.

## Hand Tools

From established conventional products and brands, through to the latest in product design and innovation, our portfolio of high quality hand tools offers a solution for all applications.

- Chisels
- Clamps and vices
- Cutters
- Driver bits
- Files
- Hammers
- Keys
- Knives
- Levers and bars
- Measuring products
- Planes
- Punches
- Saws
- Screwdrivers
- Snips and pliers
- Spanners and sockets
- Storage and handling
- Wrenches



## Manufacturer Partners

Allen • Beta Tools • Britool • Facom • IRWIN Industrial • SNA Bahco • Stahwille • Stanley • Wera



## Power Tools

Our extensive range of professional electrical, cordless and pneumatic tools offers the best solution for your application, to maximise productivity whilst also complying with all the latest health and safety and site legislation.

- Accessories
- Drills
- Drivers
- Grinders
- Hammers
- Impact wrenches
- Planers
- Riveting tools
- Routers
- Sanders
- Saws
- Spares



## Manufacturer Partners

Atlas Copco • Bosch • Desoutter • DeWALT • Makita • Milwaukee • Tucker Fasteners



## Welding Products

Working with preferred partners, Anixter has brought together a complete range of high quality welding consumables and services. From welders' safety equipment such as gauntlets, helmets and clean air systems, right through to welding tools and accessories, our product range provides a cost effective solution to all welding requirements and conforms to all necessary industry standards.

### Accessories

- Anti-spatter
- Hoses and cables
- Nozzles, tips and liners
- Regulators
- Torches and holders

### Materials

- Ceramic tiles
- Electrodes and tungstens
- Filler wire and rod
- Flux, paste and powder
- Solder and brazing rod

### Spares and Equipment

- Handling
- Machine spares
- Tools and marking
- Welding safety



## Manufacturer Partners

3M • Air Liquide • Bernard • BINZEL • ESAB • Gullco • Lincoln



## Electrical Accessories

For both spot purchase and bill of materials parts serviced through managed supply, we recognise that this product group can be both difficult and costly to manage. We can remove your service complexities and provide a cost-effective solution to all of your electrical product and component requirements. By combining common customer items, we are able to optimise supply efficiencies and commercial terms from the numerous direct manufacturer and supporting distributor agreements that we hold. This includes areas such as removal of restrictive order terms, preferential freight and optimised order volumes.



- Batteries
- Bulbs, lamps and tubes
- Control and switchgear
- Fuses and breakers
- Hardware and appliances
- Identification, labelling and marking
- Instrumentation and measurement
- Lighting and fittings
- Power supply and control
- Switches, relays and sensors
- Terminals and connectors
- Tooling and installation products

## Manufacturer Partners

Cembre • Duracell • Energiser • TE Connectivity



## Janitorial Products

Our range of janitorial products provides a solution to the numerous cleaning and hygiene functions, which are necessary in order to maintain a safe working environment. From household brands to specialist industrial products, we offer a cost-effective solution that supports the diverse range of jobs that you might need to undertake. Our products conform to and are updated in accordance with current legislation or can be tailored to meet your specific requirements.



- Brushes and mops
- Buckets and wringers
- Cleaning chemicals
- Cloths and wipers
- Paper towels and rolls
- Polish, waxes and cleaners
- Refuse bags
- Skin care

## Manufacturer Partners

3M • Deb • Kimberly-Clark



## Maintenance Products

Anixter serves customers in almost every facet of industry, which positions us with a unique offering in industrial maintenance products. Whatever your requirements, from a padlock, paintbrush or grease, right through to technically advanced products that have been designed to operate in the most challenging environments, we have the product offering and the technical support solution you need.



- Brushes, rollers and accessories
- Contractors tools
- Fluids and coolants
- Greases
- Hardware and ironmongery
- Identification and signage
- Ladders and access
- Locks and security
- Lubricants
- Paints, coatings and marking materials
- Spill control products
- Storage, package and handling

## Manufacturer Partners

Ambersil • Lubetech • ROCOL • WD40





## Hydraulic and Pneumatic Components

Our strong relationship with some of the world's leading brand manufacturers enable us to offer an extensive range of pneumatic and hydraulic components to a diverse range of markets and industries. Whether your requirements are part of the production process or simply for the maintenance of existing equipment, our comprehensive range and extensive stockholding will ensure that we always meet your needs.

### Hydraulic components

- Adaptors
- Clamps
- Clips
- Couplings
- Hoses
- Quick-connect couplings

### Tube fittings

- Brass
- Compression
- Flanged
- Flared
- Malleable
- Plastic
- Screwed
- Stainless steel
- Steel
- Welded

### Valves

- Ball
- Check
- Flow
- Gate
- Relief
- Solenoid

### Industrial hose and fittings

- Plastic
- PTFE
- Rubber
- Suction and delivery
- Vacuum

### Hydraulic equipment

- Accumulators
- Condition monitoring
- Cylinders
- Filtration
- Heat exchangers
- Motors
- Power units
- Pumps
- Valves

### Lubrication

- Distribution fittings
- Motors
- Pumps
- Tanks
- Valves

### Pneumatic and vacuum components

- Cylinders
- Filters
- Fittings
- Flow control
- Gauges
- Instrumentation
- Lubricators
- Regulators
- Tubing
- Vacuum ejectors
- Valves

### Instrumentation

- Fittings
- Gauges
- Indicators
- Meters
- Stainless steel twin ferrule valves



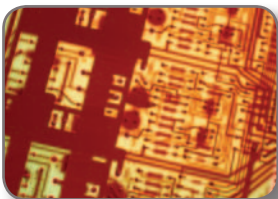
## Manufacturer Partners

Betabite • Legris • Norgren • Parker Hannifin • SMC • Stauff • Swagelok



# Markets Served

Anixter is a key player across a wide range of markets. Although many of our standard products are common to engineering and industrial applications, we recognise that certain markets and customers have specialist requirements. As our customer base expands and diversifies, our product range and service offering is developed to meet the needs of this constantly changing environment. Many of our developments are initiated by product innovation, environmental or legislative requirements. However, our primary driver is and always has been to provide a complete service offering, maximising productivity, minimising cost and adding value.





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Anixter is a leading global supplier of communications and security products, electrical and electronic wire and cable, fasteners and other small components. We help our customers specify solutions and make informed purchasing decisions around technology, applications and relevant standards. Throughout the world, we provide innovative supply chain management solutions to reduce our customers' total cost of production and implementation. A NYSE listed company, Anixter, with its subsidiaries, serves companies in 50 countries around the world. Anixter's total revenue approximated \$6.1 billion in 2011.

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