



## SUMMARY

### Customer

Network integrator

### Challenge

Deploy network infrastructure to 161 sites in the U.S. and Puerto Rico

### Solution

READY!<sup>SM</sup> Site

### Results

- All materials were sourced and delivered on time and on budget
- Reduced costs and enhanced visibility throughout the project's deployment
- Improved labor productivity and reduced integrator's internal overhead costs
- Helped make products and specifications consistent throughout the process
- Created predictable schedule that helped deliver the project on time and on budget

### Customer Challenge

As a leading provider of communications and technology solutions to the U.S. government community, a network integrator was awarded a contract to implement a multimillion dollar project for the U.S. military branches. With an aggressive schedule, broad range of physical site locations (across the U.S. and Puerto Rico) and unique product, technology and engineering requirements, the task called for a precise, coordinated deployment effort to complete the job on time and on budget.

The first phase of the project called for 161 sites in six- and 10-drop configurations to be deployed across the U.S. and Puerto Rico throughout nine months. Each site required a diverse bill of materials consisting of more than 70 part numbers of communications, power, security and other ancillary products. The products had to be delivered to each site according to the customer's precise schedule.

### Anixter Solution

The provider chose Anixter to oversee the supply chain functions associated with the sourcing, inventory management, consolidation and deployment of orders to meet any site-specific delivery requirements. To streamline the network integrator's procurement and deployment processes, Anixter recommended its READY!<sup>SM</sup> Site offering. As part of Anixter's READY!<sup>SM</sup> Deployment Services, READY! Site bundles an entire site's bill of materials and delivers it directly to the job site.

Anixter sourced, shipped and coordinated product deliveries using a centralized distribution to meet the exact deployment schedule by providing the necessary materials and quantities when and where they were needed.

Anixter's READY! Site offering kitted products together to deliver all of the components at the site at the same time via a single shipment. This reduced on-site preparation time and eliminated the problem of different materials arriving at different times, removing the need to manage each line item as it arrived at the job site. Anixter was able to coordinate with all parties, including lead-time management with manufacturers so that no materials were out of stock. All READY! Site shipments arrived to the job site with the proper site ID label.



Anixter's READY! Site offering helped to make sure the consistency of products and specifications that arrived to the job site. Anixter's extensive reporting and global distribution network allowed the network integrator to measure and manage on-hand inventory and usage levels. By using Anixter, the network integrator received a scalable service that it easily applied to 161 military sites.

### Contractor

## CASE STUDY

# INTEGRATOR LEVERAGES READY! SITE TO MEET TIGHT DEPLOYMENT SCHEDULE



To oversee a project of this size and scope, Anixter assigned a program manager to act as a single point of contact and to coordinate all necessary Anixter resources required for the successful deployment of the materials and services associated with the project. Through near-daily conference calls, the program manager coordinated the movement of materials into and out of the Anixter distribution facility, scheduled material deliveries to the job site, identified and managed changes in project scope. Through the READY! Site offering, the program manager also provided customized reporting of stock status, proof-of-delivery notification and freight management.

With a global, real-time Internet-based inventory management system, Anixter provided individuals with access to standard electronic or paper reports on select events within the order-to-ship process. Whether the network integrator requires inventory, replenishment or shipping information, Anixter can help more efficiently manage the material, as well as the distribution and deployment processes.

### Project Results

Anixter's READY! Site solution helped the network integrator confirm that all the material was sourced and delivered to each of the 161 sites on time and on budget. The network integrator was able to reduce cost and gain inventory visibility throughout their distribution process. Because of Anixter, there were minimal shipments to the job sites and minimal walks on site to confirm the right materials arrived. By eliminating warehousing costs through coordinated shipments directly to the job site, Anixter helped to improve labor productivity and reduce internal overhead costs.



READY!™ Deployment Services by Anixter map our distribution

and Supply Chain Solutions to the construction or deployment process of any technology project. We combine sourcing, inventory management, kitting, labeling, packaging and deployment services to simplify and address the material management challenges at the job site(s). READY! Deployment Services by Anixter will help you improve the speed to deployment, lower your total cost of deployment and deliver your product specifications as planned.

### This project called for:



READY!™ Site is a whole infrastructure order for a complete

building delivered directly to multiple customer sites (multisite rollout).

OVER  
8,300  
employees

OVER  
100,000  
customers

MORE THAN  
450,000  
products

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