



STATE AND LOCAL GOVERNMENT SOLUTIONS FOR NEW JERSEY

The Anixter Difference

At Anixter, we enable the connected world. By building, connecting, powering and protecting valuable assets and critical infrastructures, we help to sustain and grow businesses and communities worldwide. We accomplish this by offering full-line solutions, technical intelligence, supply chain expertise and an unmatched global distribution network.

How We Help State and Local Governments

For many years, Anixter has worked closely with all government entities, serving states, cities, counties and political subdivisions. As a result, we understand your needs, processes and language. We have the ability to quote complete and complex bills of materials, and we have flexible, dedicated sales specialists to serve our government customers' diverse needs. We can accept a PO directly through open market, the RFP/bid process, P-Cards, or through our cooperative contracts or state/local contracts. We'll also be happy to introduce you to one of many small diversity business resellers we support. Anixter partners with the best integrators in the state and local government space to ensure your projects go off without a hitch. At Anixter, we will do whatever is necessary to tailor a government solution for you.

Anixter's global footprint can service government entities across the country. We bundle our product offering with our innovative Supply Chain Solutions to help control the cost of your business processes, reduce investment in inventory and ensure you get the right product when and where you need it.

Benefits of Contract Purchasing with Us

- State and local government customers can easily purchase materials at pre-negotiated pricing without going out to bid.
- All government-funded entities are eligible for the contract, including schools, state offices, state colleges, municipalities
- Seven New Jersey contractors have labor contracts linked to our materials contract. These contractors can purchase materials off our contract and sell to government entities.
- Our technical experts are available to discuss specifications and talk through product selection and compatibility for any project
- We can coordinate projects between contractors, manufacturers, integrators, consultants, and government entities for fast, efficient and accountable project deployments.

Business Drivers Influencing Government Purchases

- Grants and bonds
- Budgets
- Economy
- Federal, state and local initiatives



Customers Served

- Authorities
- Boards of education
- Cities and townships
- Community colleges
- Counties
- K-12 public education
- Organizations
- Political subdivisions
- State colleges and universities
- State departments

New Jersey State Contracts

Contract Name	Contract ID	Exp. Date
Network Materials	T1778	10/9/18
Labor	T2989	3/19/20

Products

- Networking
- Wired communications
- Wireless communications
- Audio/visual
- High-voltage cable
- Low-voltage cable
- Smart grid
- Video surveillance
- Access control
- Fire/life safety
- Intrusion detection
- Indoor/outdoor lighting
- Hardware and supplies

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Products. Technology. Services. Delivered Globally.

Corporate Snapshot



Anixter's State and Local Government Procurement Vehicles

At Anixter, we take pride in serving our government and educational customers. We hold a large number of government contracts with all levels of government—from cities to states—throughout the United States to assist you with procuring product. Most state and local governments and public education entities have contracts that Anixter can successfully work within. To learn more about the specifics of our state and local government contracts, please visit the Government section on anixter.com or contact your local Anixter sales specialist for more information.

Anixter Serves Educational Customers

Anixter understands government procurement policies as well as those in the public education arena. This is evident in that many procurement cooperatives and state contracts are extended to K-12 public schools, community colleges and state colleges and universities. At Anixter, we can put you in touch with one of our sales specialists that can assist you with information on these educational purchasing vehicles. If you have limited resources when searching for a solution, a member of Anixter's Technology Support Services can assist your school in getting the right products for your specific application.

Anixter's Deployment Services can simplify your material management and improve installation efficiency at your job site. We apply the best practices of supply chain principles to the challenges of technology deployments that you face every day. Ask your Anixter representative how these services can help you accomplish your project's goals.

Contact your local Anixter rep for more information!

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