



## The Anixter Difference

At Anixter, we enable the connected world. By building, connecting, powering and protecting valuable assets and critical infrastructures, we help to sustain and grow businesses and communities worldwide. We accomplish this by offering full-line solutions, technical intelligence, supply chain expertise and an unmatched global distribution network.

## How We Help State and Local Governments

For many years, Anixter has worked closely with all government entities, serving states, cities, counties and political subdivisions. As a result, we understand your needs, processes and language. We have the ability to quote complete and complex bills of materials and we have flexible, dedicated sales specialists to serve our government customers' diverse needs. We can accept a PO directly through open market, the RFP/bid process, P-Cards, or through our cooperative contracts or state/local contracts. We'll also be happy to introduce you to one of the many small disadvantaged business resellers we support. Anixter partners with the best integrators in the state and local government space to ensure your projects go off without a hitch. At Anixter, we will do whatever is necessary to tailor a government solution for you.

Anixter's global footprint can service government entities across the country. We bundle our product offering with our innovative Supply Chain Solutions to help control the cost of your business processes, reduce investment in inventory and ensure you get the right product when and where you need it.

## Business Drivers Influencing Government Purchases

- Grants and bonds
- Budgets
- Economy
- Federal, state and local initiatives

## Products

- Networking
- Wired communications
- Wireless communications
- Audio/visual
- High voltage
- Low voltage
- Smart grid
- Video surveillance
- Access control
- Fire/life safety
- Intrusion detection
- Indoor/outdoor lighting
- Hardware and supplies



## Customers Served

- Authorities
- Boards of education
- Cities and townships
- Community colleges
- Counties
- K-12 public education
- Organizations
- Political subdivisions
- State colleges and universities
- State departments

## State of Kentucky

Contract Name	Contract ID	Exp. Date
Network Solutions	MA 758 2100000784	4/6/2022

## Manufacturers Available

- 3M
- Adams Rite
- Allegion
- Altronix
- Assay Abloy
- Avaya (now CommScope)
- Belden
- CommScope
- Compulink
- Copperhead
- Corning
- Cortelco
- CPI
- Ditek
- Dormakaba
- Erico
- Fiber Fox
- Fluke Networks
- Geist Manufacturing
- General Cable
- Great Lakes
- Greenlee
- Hubbell
- Ideal Industries
- ITW Linx
- Kings
- Legrand
- Lynn
- MacLean  
(MacLean Power)
- Maxcell
- NetAlly
- Oberon
- Omni-Opti
- Ortronics
- Panduit
- Plantronics
- Platinum
- Preformed
- Schlage
- Servertech
- Siemon
- Specified Technologies
- Superior Essex
- Suttle
- Systemax
- Tempo/ Greenlee
- Transition Networks
- Tripp Lite

## Anixter's State and Local Government Procurement Vehicles

At Anixter, we take pride in serving our government and educational customers. We hold a large number of government contracts with all levels of government—from cities to states—throughout the United States to assist you with procuring product. Most state and local governments and public education entities have contracts that Anixter can successfully work within. To learn more about the specifics of our state and local government contracts, please visit the Government section on [anixter.com](http://anixter.com) or contact your local Anixter sales specialist for more information.

## Anixter Serves Educational Customers

Anixter understands government procurement policies as well as those in the public education arena. This is evident in that many procurement cooperatives and state contracts are extended to K-12 public schools, community colleges and state colleges and universities. At Anixter, we can put you in touch with one of our sales specialists that can assist you with information on these educational purchasing vehicles. If you have limited resources when searching for a solution, a member of Anixter's Technology Support Services can assist your school in getting the right products for your specific application.

Anixter's Deployment Services can simplify your material management and improve installation efficiency at your job site. Anixter applies the best practices of supply chain principles to the challenges of technology deployments that you face every day. Ask your Anixter representative how these services can help you accomplish your project's goals.

## Anixter's Expertise

**Technology & Support Services (TSS) Team** - Provides technical insight and expert advice to define innovative solutions and services

**Wireless Team** - Assists with product selection from our complete lineup of cutting-edge, carrier-approved products from best-in-class manufacturers to help you choose the best solution for your specific needs

**Power Solutions Team** - Helps meet the unique demands of the energy sector, including reliability, regulation, security, safety and storm and event response challenges, while also improving labor and supply chain efficiency

**Locking Solutions Team** - Identifies deployment and installation services that will help you improve efficiency on the jobsite and increase your cashflow

**WES Energy Team** - Helps you optimize energy savings and find the best rebates and tax incentives available

**Pro AV Team** - Keeps up with the everchanging AV landscape to help you meet the new demands of your customers.



\* Pro Forma 2019 Net Sales

About Anixter: [anixter.com/aboutus](http://anixter.com/aboutus)  
 Legal Statement: [anixter.com/legalstatement](http://anixter.com/legalstatement)

Anixter Inc. World Headquarters  
 2301 Patriot Boulevard  
 Glenview, Illinois 60026  
 224.521.8000

210169D001 © 2021 Anixter 07/21