



## CASE STUDY

### ANIXTER HELPS ELECTRICAL CONTRACTOR WITH MATERIAL MANAGEMENT FOR LARGE, MULTISITE PROJECT

#### Uncovering Customer Needs for Material Management

A large electrical contractor building hyperscale data centers in cities throughout the United States was struggling to find distributors that were local to job sites to support material management on large projects.

The customer wanted materials stocked locally and delivered just in time, due to their limited storage capabilities. They also wanted a distributor that could handle cable cutting, the installation of pulling eyes, and could deal with jack stands and shafts.

#### Providing Tangible Savings and Safe Installation

Anixter offered the customer services that solved the need to stock, cut, handle, re-spool and set up jack stands on site, saving the customer time, reducing costs, increasing efficiency and mitigating risks. Anixter's local team provided support through coordination and training with the operations teams. Anixter also prevented loss of materials by storing all materials securely in its local warehouse, which not only prevented theft, but also protected material from the elements.

To cut labor costs and improve safety, Anixter delivered temporary power cable on PARASPIN reels for easy payout. For the medium-voltage cable, multiple conductors were paralleled on a reel, then the reel was mounted on a cable caddie and delivered ready to install, with pulling eyes attached.

#### Demonstrating Abilities and Building Relationships

Anixter provided the customer with great product breadth, innovative delivery methods and extensive cable handling capabilities, cutting their costs in labor, sourcing and inventory, management. Through the successful execution of this project, Anixter demonstrated its ability to handle large-scale projects and has since helped the customer with multiple other projects.

## SUMMARY

#### Customer

A large electrical contractor building hyperscale data centers in cities throughout the United States

#### Challenges

- Limited storage capabilities and material loss
- On-site pulling eyes installation and cable-cutting barriers slowed installation

#### Solutions

- Materials stored in Anixter warehouse
- Just-in-time delivery
- Paralleling, installation of pulling eyes and cut-to-length services
- Delivery on cable caddies and PARASPIN<sup>SM</sup>

#### Results

- Reduced costs associated with labor, sourcing and inventory management

To learn how Anixter's Supply Chain Solutions can help you improve efficiency and cut costs, visit [anixter.com/services](https://anixter.com/services).

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